

ICI Bankers & Associates, Inc.
381 Casa Linda Plaza
Suite 421
Dallas, TX 75218
www.ici-bankers.com

B.B. McGowan, Principal & Managing Director

Corporate Cell 214.299.1457

B.B. McGowan

Mr. McGowan began his retail financial services career as a financial services representative (i.e. Series 7, 63, and 24, respectively), which evolved to responsibilities for Branch Management, Regional Management, and a National Management Committee/"Team" with responsibilities to include, but not limited to, the corporate finance & underwriters committee for the Stuart James Co., Inc.

Mr. McGowan currently serves as a Principal & Managing Director of ICI Bankers & Associates, Inc. Mr. McGowan is credentialed by a twenty-eight (28) year financial services career in the following capacities: a commercial, corporate, merchant, energy, and investment banking executive; principal and owner. Mr. McGowan currently represents and/or consults with regional, national, and international clients (i.e. individuals, corporations, and institutions) with a family history to include, the Rock Island Oil & Refining Co., Matador Pipeline Co. and/or Koch Industries, Inc. - Wichita, Kansas. Mr. McGowan has a professional passion and specialty for corporate finance and the energy industry with responsibilities to include, but not limited to, mergers and acquisitions, leveraged buyouts, divestitures, syndications - private placements & public capitalization efforts (debt & equity), asset backed lending, mezzanine financing, bridge financing, O&G division order financing (sometimes referred to as "assignments" of O&G production/non-recourse financing), O&G industry due diligence reports/engagements (O&G company - sponsor or program reports) and correspondent banker to broker dealer distribution channels, to include investment banking firms (bankers, financial advisors & brokers), registered investment advisory firms (R.I.A.'s), family/multi-family offices, private equity firms, hedge funds, venture capital & angel investment platforms, commercial & energy banking firms.

Mr. McGowan is considered a "specialist" in the oil and gas sector (RE: upstream, midstream & downstream), specifically regarding the structure and implementation of corporate finance engagements, corporate & business development activities. Mr. McGowan serves as a banker, advisor and consultant to: (E&P) Companies (i.e. leasehold acquisitions, acquisition of producing and non-producing properties & developmental drilling programs), the O&G industry & companies focused upon empowering meaningful communication, confidence and the financial participation of the traditional energy investor and the ESG minded shareholder and investment community (i.e. environmental, social & governance minded - individuals, corporations & institutions), with vetted oil & gas companies committed to achieving ESG initiatives and dedicated to delivering corporate & project specific returns on investment capital, the saltwater disposal industry (i.e. disposal wells, permits, pipelines, treatment facilities and related assets), crude oil & fuels trading platforms and related buy side/sell side activities, to include advocate and advisor of third party due diligence efforts for the individual, corporate and/or institutional client. A typical professional relationship will result in a consulting/advisory relationship, often to include assisting and representing the client company's ownership and management team to identify and utilize a collective of models, methods and sources of "corporate" and/or "project specific" capital facilities. Professional services often include the assessment and communication of the client company's strategic business plan sufficient for the funding of the company's private or public capital formation efforts and/or a company's "private to public" transitional effort (RE: micro-cap, small-cap and/or mid-cap publicly traded markets).

Mr. McGowan attends Watermark Community Church (Dallas, Texas) and is a passionate and active participant with numerous outreach organizations in the DFW area.

Mr. McGowan earned a Bachelor of Science Degree in Finance and a Minor in Management from Texas A&M University - Commerce, Texas and an MBA in Bank Operations from the Southwest School of Banking - Dallas, Texas.